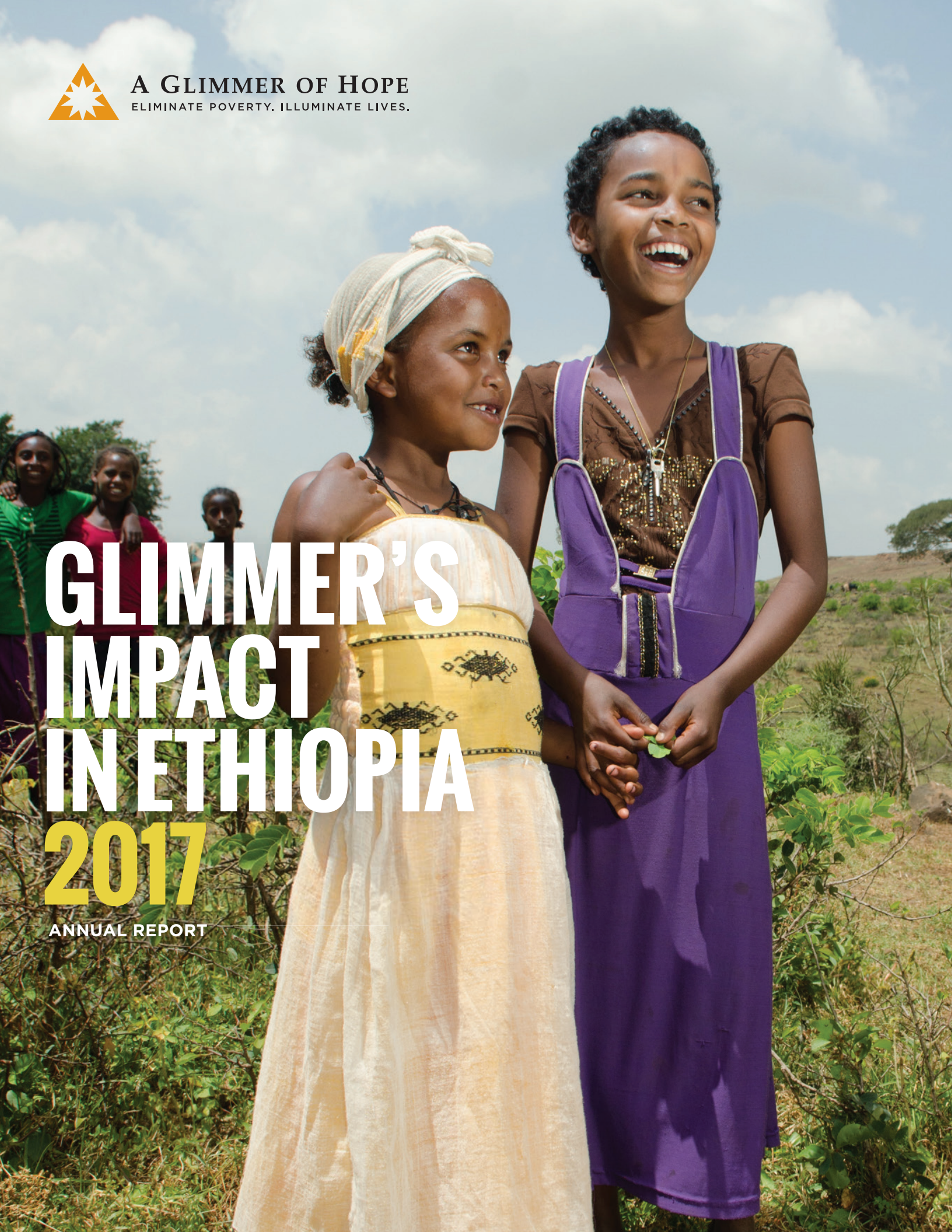




A GLIMMER OF HOPE
ELIMINATE POVERTY. ILLUMINATE LIVES.

GLIMMER'S IMPACT IN ETHIOPIA 2017

ANNUAL REPORT





GLIMMER'S VISION FOR RURAL ETHIOPIA IS BOLD

In 2017, I challenged my teams in Austin and Ethiopia to explore how we can improve to create the greatest impact. We asked Glimmer's supporters to weigh in – from the CEO of the IKEA Foundation to local Ethiopian partners to donors who share our passion and vision.

Together, we examined where we have gaps and how to expand our reach. Since our founding 17 years ago, we've believed in the power of an integrated approach to transform communities. Everything we've learned over the years led us to 2017 – a year that marks important refinements to our work.

We are focusing more on quality education trainings to support dramatic increases in primary education enrollment across Ethiopia. We are looking at ways to strengthen female decision-making power. We are increasing our commitment to economic empowerment with new strategies to build income, protect against climate change and improve nutrition. In this report, you will meet some of the people of Ethiopia who are partnering with us as we explore these solutions to achieve our vision.

Glimmer's vision for rural Ethiopia is bold. We want to see women and girls empowered to make their own decisions. We want to see families resilient in the face of drought. We want to see healthier, safer communities. Our work will be done when poverty and inequality are eliminated.

To realize our vision, we must dream big, take risks and look at our mistakes. This is the core of who we are at Glimmer.

This is an incredibly exciting time for Glimmer and our work. The strides we made in 2017 will create even more change in rural Ethiopia in the years to come. Where we are going requires tireless commitment and true partnership with the people of Ethiopia. In this world, where there is such stark inequality, progress is only possible when we rise together to create a union where the extremes become less exaggerated and we uplift those who suffer the most.

Thank you for being a part of Glimmer.

A handwritten signature in black ink that reads "Donna Berber".

Donna Berber
CEO & Founder

WE SEE A BETTER FUTURE FOR ETHIOPIA

A girl in rural Ethiopia faces many challenges.

Contaminated water carries diseases that make her and her family sick; extreme weather and drought threaten food supplies. When food or money runs short, she stays home from school to care for siblings or is forced to work to support her family. As she grows up, lack of family planning services and maternal care put her life and future at risk. Without the opportunity to overcome systemic poverty, this cycle continues for generations.

GLIMMER'S SOLUTION

To address the root causes of poverty, we bring together the lifesaving projects needed to create real change. Our work establishes a foundation for economic growth and empowers women and girls.



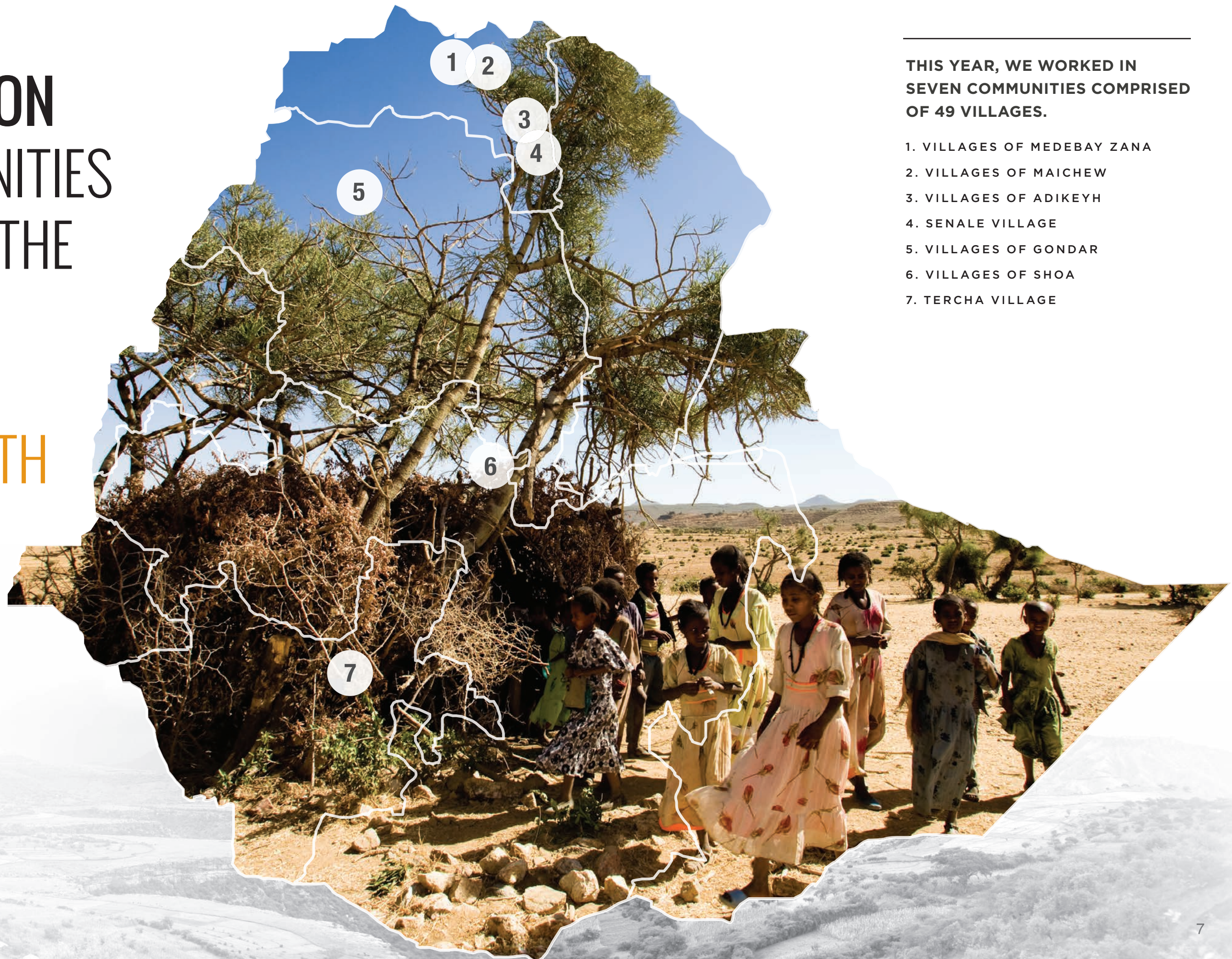
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IN 2017, GLIMMER INVESTED

\$4.7 MILLION IN COMMUNITIES THAT HAVE THE GREATEST POTENTIAL FOR GROWTH

AREAS OF GREAT NEED

Glimmer works in the most remote, forgotten villages where we can have the most impact.



THIS YEAR, WE WORKED IN
SEVEN COMMUNITIES COMPRISED
OF 49 VILLAGES.

1. VILLAGES OF MEDEBAY ZANA
2. VILLAGES OF MAICHEW
3. VILLAGES OF ADIKEYH
4. SENALE VILLAGE
5. VILLAGES OF GONDAR
6. VILLAGES OF SHOA
7. TERCHA VILLAGE

GLIMMER'S INTEGRATED APPROACH REACHED 107,500 ETHIOPIANS IN 2017

*“ Previously there was
no clean water, no schools,
no health institutions.
Now things have changed. ”*

*Negusie, the father of Mebrit and Mimi, and
a resident of the Villages of Medebay Zana.*



LAUNCHED IN 2017

147
WATER PROJECTS

56
EDUCATION PROJECTS

14
HEALTH PROJECTS

8
INCOME-GENERATING
PROJECTS

4
LOAN PROGRAMS

THIS YEAR, GLIMMER INCREASED OUR IMPACT

Glimmer expanded our work in economic empowerment, and improved health, nutrition and education for the most vulnerable.

3,253

FARMERS
EMPOWERED

Glimmer expanded our support for rural farmers through agriculture programs like business trainings, irrigation and microloans. By investing in family farms, we improve nutrition and food access for the entire community.

300

FEMALE LEADERS
TRAINED IN
PREVENTATIVE
HEALTH CARE

Glimmer partnered with local female community leaders to administer community-wide nutrition trainings. Mothers were educated on safe food preparation, child nutrition and the importance of breastfeeding.

595

COMMUNITY LEADERS
TRAINED IN SANITATION
AND HYGIENE

Glimmer supported leadership trainings on sanitation and hygiene practices and basic well maintenance. Leadership trainings increase the sustainability of our work and, as knowledge is shared, the health of the community.

22

SCHOOLS RECEIVED
EARLY CHILDHOOD
LEARNING SUPPORT

Glimmer increased our investment in early childhood education to jump-start learning in rural communities. These classes promote social and emotional growth and better prepare children to succeed in school.



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WE BELIEVE WOMEN AND GIRLS DRIVE CHANGE

In 2017, Glimmer empowered women and girls to invest in their own futures.

342 TRAINED AT GLIMMER GIRLS' CLUBS

Girls learned about menstruation, early marriage, safety and hygiene at Glimmer's school-based clubs. Students then shared lessons with their peers and families, increasing the clubs' impact.

1,200 LOANS FOR WOMEN

Glimmer provided access to microloans and trainings for women who, in turn, supported their families and community markets.

3,432 BIRTHS AT GLIMMER HEALTH CENTERS

Glimmer's health centers provided prenatal, delivery and postnatal care for mothers and essential care for their families.



GLIMMER INFLUENCES WIDESPREAD CHANGE

*With shared knowledge and learning,
we are advancing our collective vision
for rural Ethiopia.*

This year, Glimmer brought together leaders from our local partner organizations to share their decades of experience with each other. Glimmer also led the group on project visits to share our recent innovations, ideas and challenges. The lessons from the meeting will grow the capacity of each organization and foster improved communication.



GLIMMER'S GRASSROOTS PARTNER MEETING:

6

LOCAL PARTNER
ORGANIZATIONS

177

YEARS OF
COMBINED WORK
EXPERIENCE

6

DAYS OF
KNOWLEDGE SHARING

*"Glimmer's local partners
have deep knowledge and
connection to the people
they serve. Together, we are
creating valuable learning
opportunities and supporting
the changemakers of rural
Ethiopia."*

*Gebrehiwot Reta,
Glimmer Country Director*



PROJECT SPOTLIGHT

FOOD SECURITY FOR LETEBRIHAN

Glimmer's irrigation projects brought year-round water to family farms to support sustainable income growth and nutrition.

Letebrihan, a single mother and farmer in the Villages of Medebay Zana, struggled to feed her children and earn an income. Glimmer completed an irrigation project to channel river water to her farmland, increasing and diversifying her crop production.

Only five percent of small, Ethiopian farms have access to irrigation, leaving the majority without sufficient water for crops and food for months at a time. When shocks such as drought hit a rural community, stable food supplies are essential to survival and resilience.



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NEW LIFE ON LETEBRIHAN’S LAND

In Letebrihan’s village, Glimmer’s irrigation work is bringing hundreds of family farms reliable water and increasing the amount of viable farm land. Today, Letebrihan’s crop production is growing and diversifying.

Letebrihan’s harvests increased threefold. Prior to irrigation, farmers were limited to growing crops during the one rainy season per year. With a year-round source through irrigation, farmers are able to produce an additional two to three harvests per year.

Letebrihan and her children have diverse, nutritious diets. With more months of production and agricultural training from Glimmer, farmers are growing new crops to feed their families and community. Letebrihan previously grew only teff, millet and maize; this year, she also planted tomatoes, onions, green peppers and mango trees on her farm.

With surplus crops, Letebrihan contributes to her community market. Previously, Letebrihan’s community struggled with food shortages. Now that Letebrihan is increasing and diversifying her yields, she has a larger harvest to sell at market, and community members benefit from a more diverse, nutritious and reliable food supply.





GLIMMER DONORS DREAM BIG

In 2017, our donors gave us more than financial support; they inspired us with their passion and shared their invaluable expertise.



SHARE THE WALK
A group of passionate supporters journeyed across Ethiopia to experience Glimmer's impact and the joys and trials of village life.



GLOBAL CHANGEMAKERS
In the fall of 2017, Austin Tennis Academy launched a \$100,000 fundraiser with a “Walk for Water” event. Students carried 40-pound jugs of water across academy grounds in solidarity with the women and children of rural Ethiopia.



DANCING FOR WATER
The Jubilee Dance Company raised funds for clean water through a benefit performance in partnership with longtime Glimmer supporters Evangline International.



MEETING OF THE MINDS
In September, the CEO of IKEA Foundation, Per Heggernes, along with other Glimmer supporters from around the world, joined us for a planning session to explore how to increase Glimmer's impact.



GLIMMER DONORS GIVE 100%
Every dollar our supporters donate to Glimmer goes directly to lifesaving projects. Our endowment covers all operating costs, so their giving goes farther.



ELIMINATE POVERTY, ILLUMINATE LIVES

Glimmer is fighting poverty in rural Ethiopia with our unique approach. Through our integrated projects, we build thriving communities and empower women and girls.

Since 2000, Glimmer has completed 10,000 projects and impacted the lives of 5 million people in rural Ethiopia.

Glimmer applies 100% of donations directly to projects in rural Ethiopia—creating a high return on every dollar invested.



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